



MASTER CREDIT & DEBT



*How to build
good habits and
avoid pitfalls.*

Teen guide



Pre/Post Self-Reflection

First Name: _____

Age: _____



Pre-Session

Before beginning the session “Master Credit & Debt,” please respond to the following question:

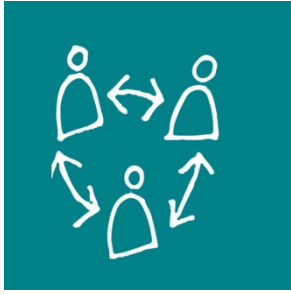
How does my relationship with credit and debt affect my future goals?



Post-Session

After finishing the session “Master Credit & Debt,” please respond to the following question:

How does my relationship with credit and debt affect my future goals?



Credit Profile Analysis

PART A: Review the information provided in each profile.

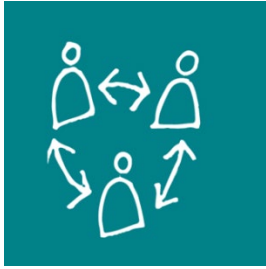
Credit Profile A	Credit Profile B
Credit Score: Fair	Credit Score: Very Good
Payment History: 60 days past due on one payment in the last 6 months	Payment History: No missed payments
Total Amount Owed: \$2,500	Total Amount Owed: \$500
Credit Length: 2 years	Credit Length: 5 years
Types of Credit: 4 credit cards and 2 loans	Types of Credit: 4 credit cards
Accounts with an Outstanding Balance: 6	Accounts with an Outstanding Balance: 1
Amount of Credit Limits Utilized: 30%	Amount of Credit Limits Utilized: 10%
New Credit: 2 new credit cards in the last 6 months	New Credit: None in the last year

PART B: Compare the profiles to determine the strength of each profile.

What is one similarity between the two profiles?

What are two differences between the two profiles?

How do you think those differences impact the overall strength of each credit profile and their borrowing opportunities for the future?



Credit Profiles Role-play

Lender/Business	Customer
<p><u>Lender/Business A</u></p> <p>Service Provided: Private Student Loan</p> <p>Ideal Credit Score Range: 720+</p> <p>Acceptable Credit Score Range: 690-720</p> <p>Questionable Credit Score Range: Less than 690</p> <p>Additional Questions for Consideration: Is there a cosigner? Is the borrower over 18 and a US citizen? Can the borrower show proof of enrollment?</p>	<p><u>Customer 1</u></p> <p>Credit Score: Exceptional</p> <p>Payment History: No missed payments</p> <p>Total Amount Owed: \$0</p> <p>Credit Length: 5+ years</p> <p>Types of Credit: 2 credit cards and 2 loans</p> <p>New Credit: None in the past year</p> <p>Accounts with Outstanding Balance: 0</p> <p>Amount of Credit Limits Utilized: 0%</p> <p>Additional Information: Uses credit, but pays every bill in full, never late and doesn't carry a balance</p>
<p><u>Lender/Business B</u></p> <p>Service Provided: Landlord</p> <p>Ideal Credit Score Range: 670+</p> <p>Acceptable Credit Score Range: 650</p> <p>Questionable Credit Score Range: Less than 600</p> <p>Additional Questions for Consideration: Have you ever been evicted? Is there a cosigner? Are you willing to pay a higher security deposit? Do you have a reference from a previous rental?</p>	<p><u>Customer 2</u></p> <p>Credit Score: Very Good</p> <p>Payment History: No missed payments</p> <p>Total Amount Owed: \$500</p> <p>Credit Length: 5 years</p> <p>Types of Credit: 4 credit cards</p> <p>New Credit: None in the past year</p> <p>Accounts with Outstanding Balance: 0</p> <p>Amount of Credit Limits Utilized: 10%</p>

	Additional Information: Good payment history
<p><u>Lender/Business C</u> Service Provided: Car Loan</p> <p>Ideal Credit Score Range: 740+</p> <p>Acceptable Credit Score Range: 650</p> <p>Questionable Credit Score Range: Less than 600</p> <p>Additional Questions for Consideration: Are you buying a new or used car? How much are you putting as a down payment? Is there a cosigner?</p>	<p><u>Customer 3</u> Credit Score: Very Good</p> <p>Payment History: No missed payments</p> <p>Total Amount Owed: \$2000</p> <p>Credit Length: 10 years</p> <p>Types of Credit: 2 credit cards and a mortgage</p> <p>New Credit: 1 card in the past year</p> <p>Accounts with Outstanding Balance: 1</p> <p>Amount of Credit Limits Utilized: 12%</p> <p>Additional Information: Long credit and payment history</p>
<p><u>Lender/Business D</u> Service Provided: Car Loan</p> <p>Ideal Credit Score Range: 740+</p> <p>Acceptable Credit Score Range: 650</p> <p>Questionable Credit Score Range: Less than 600</p> <p>Additional Questions for Consideration: Are you buying a new or used car? How much are you putting as a down payment? Is there a cosigner?</p>	<p><u>Customer 4</u> Credit Score: Fair</p> <p>Payment History: 2 missed payments in the past year</p> <p>Total Amount Owed: \$2000</p> <p>Credit Length: 2 years</p> <p>Types of Credit: 4 credit cards</p> <p>New Credit: 1 card in the past year</p> <p>Accounts with Outstanding Balance: 2</p> <p>Amount of Credit Limits Utilized: 30%</p> <p>Additional Information: Payments were 30 days past due twice in the last year</p>
<p><u>Lender/Business E</u> Service Provided: Cell Phone Provider</p> <p>Ideal Credit Score Range: 750+</p> <p>Acceptable Credit Score Range: 650</p> <p>Questionable Credit Score Range: Less than 650</p>	<p><u>Customer 5</u> Credit Score: Fair</p> <p>Payment History: 1 missed payment in the past year</p> <p>Total Amount Owed: \$500</p> <p>Credit Length: 1 Year</p>

Additional Questions for Consideration: Are you able to put down a deposit for the phone? How many phone lines are you looking to have? What kind of phone are you buying? Are you looking for a prepaid plan?

Types of Credit: 1 credit card

New Credit: 1 card-approved 6 months ago

Accounts with Outstanding Balance: 1

Amount of Credit Limits Utilized: 15%

Additional Information: None

Lender/Business F

Service Provided: Retail Store Credit Card

Ideal Credit Score Range: 750+

Acceptable Credit Score Range: 650

Questionable Credit Score Range: Less than 600

Additional Questions for Consideration: What is your current employment status? How will you make your payments?

Customer 6

Credit Score: Fair

Payment History: 2 missed payments in the past year

Total Amount Owed: \$5000

Credit Length: 2 years

Types of Credit: 5 credit cards and student loan

New Credit: 1 new card in the past year

Accounts with Outstanding Balance: 3

Amount of Credit Limits Utilized: 40%

Additional Information: None

Lender/Business G

Service Provided: Bank/Credit Union Credit Card

Ideal Credit Score Range: 750+

Acceptable Credit Score Range: 650

Questionable Credit Score Range: Less than 650

Additional Questions for Consideration: What is your current employment status? How will you make your payments?

Customer 7

Credit Score: Poor

Payment History: 2 missed payments in last year. 1 payment currently 60 days past due for \$500

Total Amount Owed: \$5000

Credit Length: 2 years

Types of Credit: 5 credit cards

New Credit: 2 new cards in the past year

Accounts with Outstanding Balance: 4

Amount of Credit Limits Utilized: 50%

Additional Information: None



Session Evaluation Survey

Thank you for your participation in today's session! We appreciate you taking a couple of minutes to provide your feedback. **Your response is important to us and is completely anonymous.** Your input will help us continue to improve our programs supporting teens on their journey to financial freedom.

How to Complete this Survey

You can access and [complete the survey online here](#). If you prefer, you can complete a hard copy of the survey below, and hand it in to your Schwab facilitator at the end of your session. Either way, please make sure to submit your survey at the close of your session.

Survey Questions

1. What Moneywise America session did you participate in? **(REQUIRED)**
 - a. Get Started: Intro to Money Basics
 - b. Personal Goals and Decision Making
 - c. Session 1.0: Set Money Goals
 - d. Session 2.0: Manage Your Money
 - e. Session 3.0: Master Credit & Debt
 - f. Session 4.0: Plan for the Future
 - g. Session 5.0: Get Invested
2. I feel more confident about my understanding of money and how to manage it. **(REQUIRED)**
 - a. Strongly Agree
 - b. Agree
 - c. No Change
 - d. Disagree
 - e. Strongly Disagree
3. How likely are you to use information from this session to make decisions to help you reach your future financial goals? **(REQUIRED)**
 - a. Highly Likely
 - b. Likely
 - c. Neutral
 - d. Unlikely
 - e. Highly Unlikely

4. I have a clear understanding of the key personal finance topics that were presented during the session. **(REQUIRED)**

- a. Strongly Agree
- b. Agree
- c. No Change
- d. Disagree
- e. Strongly Disagree

If you selected Disagree or Strongly Disagree for Question 4, please explain specifically what components of the lesson were unclear or confusing.

5. Why is it important for teens to learn about personal finance? **(OPTIONAL)**

6. Is there any other feedback that you'd like to share about the session or the content covered? **(OPTIONAL)**

Thank You

Thank you for taking the time to provide your feedback. We appreciate your input as we continue to support teens on their journey to financial freedom.